

*We don't believe in law as usual  
For us, law is inspiring...*

## *Our story*

A number of years ago, we decided that we could change the way legal services are delivered. That we could do them better. At gunnercooke, we believe the potential of our clients and our people rests with our ability to free the law and make it work as it should. Today, we attract passionate lawyers and advise with authority: every gunnercooke lawyer has a minimum 10,000 hours practising experience.

Flexibility, transparency and freedom guide everything we do. Flexibility for our people to work how they want. Transparency of cost for our clients because we removed time recordings and billable hours. Freedom for our people and clients to achieve their personal and professional aspirations.

We work with clients that believe tradition is there to be tested, not obeyed. Working together, we help them seek opportunities and push the boundaries of what's possible.

Providing a suite of corporate and commercial legal services, gunnercooke is one of the UK's fastest-growing challenger brands. Proud of what we have achieved, committed to doing more.



## *Carol Copland*

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### **Overview**

#### **What she's best at**

Carol Copland is a Commercial lawyer with a wide range of experience working within Businesses. This enables her to have a full understanding of her clients' requirements on a wider scale.

Carol previously worked for Metaswitch Networks Ltd, where she served on the Executive Committee. Her responsibility was for the global legal function, data protection, anti-bribery and the patents portfolio. Prior to this, she worked for The Qualification and Curriculum Authority where

she had specific Executive responsibility for legal; corporate governance; secretariat to the QCA Board and Executive; risk management and corporate performance; equalities; freedom of information and data protection; and the Examinations and Appeals Board. She started her career in the Technology Media and Telecoms team at Linklaters, where she trained and worked for several years.

Her recent work has included: various international acquisitions and disposals; negotiating international commercial contracts (supplier and customer); advising on software and other IP licensing issues; managing efficiency savings and a global redundancy programme to streamline the business and improve profitability; various patents litigations; and, establishing a global patent programme.

#### **Who she works for**

- Companies (start-ups to multinational PLCs)
- Technology businesses
- Education sector
- Arts/heritage sector
- Government
- Management Teams and business leaders
- Private equity and venture capital

#### **Testimonials**

"Not only is Carol an excellent all-round lawyer, but she also provides very strong and pragmatic business, strategic and management advice to her clients." John Lazar CBE FEng, former CEO and Chairman, Metaswitch Networks

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#### **Experience Highlights**

- As General Counsel for Metaswitch Networks (private equity backed network software provider): negotiated key international commercial contracts (supplier and customer) involving complex software and cloud based technologies; legal lead on three international acquisitions and one disposal; responsible for IP matters and established the global patent programme increasing the filed patents from 10 to over 180; and, led and successfully concluded litigation against the company's insurers.
- Lead the negotiation and termination of customer's contract with its supplier and secured the settlement of approx. £25 million in favour of customer.
- Revised company's legal and governance policies and procedures in preparation for initial public offering.
- Represented QCA (Qualifications and Curriculum Authority) at a high level with the UK government education department (Department for Children Schools and Families), including with the Schools Minister, at a time of acute political sensitivity; was the key legal advocate for QCA in Whitehall.