

Our story

A number of years ago, we decided that we could change the way legal services are delivered. That we could do them better. At gunnercooke, we believe the potential of our clients and our people rests with our ability to free the law and make it work as it should. Today, we attract passionate lawyers and advise with authority: every gunnercooke lawyer has a minimum 10,000 hours practising experience.

Flexibility, transparency and freedom guide everything we do. Flexibility for our people to work how they want. Transparency of cost for our clients because we removed time recordings and billable hours. Freedom for our people and clients to achieve their personal and professional aspirations.

We work with clients that believe tradition is there to be tested, not obeyed. Working together, we help them seek opportunities and push the boundaries of what's possible.

Providing a suite of corporate and commercial legal services, gunnercooke is one of the UK's fastest-growing challenger brands. Proud of what we have achieved, committed to doing more.



Mel Kang

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Overview What he's best at

Mel specialises in corporate healthcare and property development and brings not only legal experience but also a commercial

appreciation of what the transaction represents to his clients

Mel has undertaken a considerable number of transactions by reference to complexity and value acting on behalf of dentists, pharmacists, GPs, vets, optometrists and care home operators. He deals with high value acquisitions and disposals and is one of only a very select



few dedicated healthcare lawyers advising white coat professionals for the last 12 years. He also acts on behalf of property developers, dealing with site acquisitions and disposals.

Who he works for

- Dentists
- Pharmacists
- GPs
- Care Homes
- Optometrists
- Vets
- Developers

Testimonials

- "I always found Mel delivered for his clients and I have no reason to doubt that he will continue to do just that with his new client at Gunnercooke LLP. I have no hesitation in recommending Mel to businesses in the healthcare or property development sectors." Chris Hallam, banking director Santander UK
- "Mel's excellent legal knowledge and approachability culminated in my very complicated dental purchase being completed with minimal issues" Dr B Nathwani, Alcester Dental Practice

Experience Highlights

- Acting for a corporate on its £14m acquisition of three pharmacies within extremely tight timescales to avoid target being placed into administration;
- Acting for a dental partnership in its £1.7m acquisition of a large NHS practice;
- Acting for large national developers on site acquisitions, site set-up and disposals of multi-use schemes.
- Acting on behalf of Santander UK Plc undertaking secured lending transactions to perfect security/refinance over existing debt for the re-finance of a multiple care home operator – transaction value £2m.

Publications

- "Selling your practice"; dental seminar with Christie & Co, Birmingham;
- "The do's and don'ts of dentistry"; dental seminar with Money4dentists, London;
- "The importance of having contracts"; dental seminar with Essential Money, Worcester;
- Article published by the Dentist "<u>Do you know your contract</u>"