

*We don't believe in law as usual  
For us, law is inspiring...*

## *Our story*

A number of years ago, we decided that we could change the way legal services are delivered. That we could do them better. At gunnercooke, we believe the potential of our clients and our people rests with our ability to free the law and make it work as it should. Today, we attract passionate lawyers and advise with authority: every gunnercooke lawyer has a minimum 10,000 hours practising experience.

Flexibility, transparency and freedom guide everything we do. Flexibility for our people to work how they want. Transparency of cost for our clients because we removed time recordings and billable hours. Freedom for our people and clients to achieve their personal and professional aspirations.

We work with clients that believe tradition is there to be tested, not obeyed. Working together, we help them seek opportunities and push the boundaries of what's possible.

Providing a suite of corporate and commercial legal services, gunnercooke is one of the UK's fastest-growing challenger brands. Proud of what we have achieved, committed to doing more.



### *Rob Fawke*

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#### **Overview**

#### **What he's best at**

Rob is a highly experienced, skilled and well respected corporate banking lawyer. He is known for his clear, direct and commercially focused approach to complex finance transactions. Rob's expertise combines technical excellence, sector knowledge, commerciality and risk assessment. He prides himself on the speed of delivery and quality of his advice, his innovative thinking and business acumen.

Rob has significant experience in leveraged finance (primarily in the mid-market to sub-£10,000,000 transactions, and including MBOs, MBIs and IBOs), real estate finance (including the acquisition, development and refinancing and forward funding of a broad range of real estate assets), asset based lending and receivables finance, debt restructuring and corporate re-organisations and general corporate banking transactions.

Rob's clients include financial institutions, asset based lenders, invoice discounters, funds/trusts and corporate borrowers. Rob acts for clients across the North West, nationally and internationally.

Rob is featured as a "leading individual in the North West" in Legal 500.

#### **Who he works for**

- Banks and financial institutions
- Building societies
- Asset based lenders
- Corporate borrowers
- Real estate investors
- Private equity houses

#### **Testimonials**

Rob is one of the top names in the Manchester market, with clients being impressed at his expert industry and legal knowledge and that his commercial views and general advice allow them to be able to make decisions with confidence on complex matters. - Chambers and Partners UK Legal Guide 2015

Rob is first class. He is very approachable and personable, with great technical knowledge and his advice is very user-friendly. – Chambers and Partners UK Legal Guide 2014

Rob is commercial, sensible and very deal focused. He is good at providing practical, no-nonsense business focused advice. – Legal 500 2014

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#### **Experience highlights**

- Advising a North West based corporate client in relation to the primary syndication of £60,000,000 senior loan, revolving credit and invoice finance facilities with HSBC Bank plc and The Royal Bank of Scotland plc;
- Advising a leading financial institution in the provision of £32,500,000 senior debt facilities to an off-shore partnership structure for the purposes of acquiring an investment portfolio of real estate assets;
- Advising a hedge fund on the finance documentation relating to the establishment of a £140,000,000 real estate fund investing in property in Denmark, Sweden, Germany, France and the Czech Republic and
- Advising a North West based real estate company in the provision of £55,000,000 syndicated senior debt facilities.